



# Agenda

- ACC-DTA Consumables Organization
- Consumables Mission Customers
- Current Fiscal Year Award Summary
- Significant Solicitations
- Doing business with ACC-DTA
- Planned Efficiency Efforts
- Closing





# ACC-DTA Consumables Leadership



**Mr. Daniel Gallagher**

Executive Director and Senior Contracting Official (SCO)  
Member of Senior Executive Service (SES)



**Ms. Mary P. Hernandez**

Division Chief, Strategic Mission Support



**Mr. Steven J. Balthazor**

Branch Chief, Consumable Items Sustainment

**Procuring Contracting Officers (PCOs):**

- Mr. Lee Tappy (Chem/Bio)
- Mr. Mark Hirsch (GCS)
- Mr. James Jones (CS&CSS)
- Ms. Trish Pierce (Weapons)
- Mr. Cletus Nwalozie (Soldier/Natick)





# Consumables Mission Customers

- ACC-DTA Customers – TACOM ILSC
  - Soldier & Chem/Bio Readiness & Sustainment (R&S) Directorate:
    - Weapons Product Support Integration Directorate (PSID)
    - Chem/Bio PSID
    - Soldier PSID
  - CS&CSS R&S Directorate
    - Force Projection PSID
    - Light Tactical Vehicle PSID
    - Transportation PSID
  - Ground Combat Support R&S Directorate
    - Combat Maneuver & Recovery PSID
    - Fires & Infantry Support PSID





# Current Fiscal Year Award Summary

Unclassified//Distribution Statement A: Approved for Public Release

- ACC-DTA Customers – Award values this fiscal year:  
Total Planned \$526M

ILSC PSID	\$ Obligated this FY thru 5 May	\$ Planned for obligation thru 30 Sep	Contract awards planned thru 30 Sep
Weapons	\$9.4M	\$43.3M	31
Chem/Bio	\$9.7M	\$44.3M	38
Soldier	\$6.7M	\$25.4M	9
Force Projection	\$15.6M	\$12.1M	33
Light Tactical Vehicle	\$1.8M	\$2.4M	2
Transportation	\$3.8M	\$6.0M	7
Combat Maneuver & Recovery	\$201.4M	\$61.6M	85
Fires & Infantry Support	\$69.5M	\$13.0M	29
<b>TOTALS:</b>	<b>\$317.9M</b>	<b>\$208.1M</b>	<b>234</b>





# Significant Solicitations

## • ACC-DTA Significant actions planned thru 30 Sep

Nomenclature	NIIN	Planned Solicitation Number	Level of Competition
Machine Gun Cradle	016186901	W56HZV-18-R-0215	SB Set Aside
Gun Mount	015027547	W56HZV-19-R-0189	Full & Open
Chemical Detector Kit	015637473	W56HZV-20-R-0034	Full & Open
Track Shoe Pad	014968858	W56HZV-19-R-0033	Full & Open
Crane Kit	013849668	W56HZV-20-Q-0049	Full & Open
Small Arms Toolkit	016709469	W56HZV-20-R-0092	Full & Open
Rotary Pump	013478213	W56HZV-20-R-0095	Full & Open
Pressure Sensitive Tape	014733996	W56HZV-20-R-0138	Full & Open
Wiring Harness	014532089	W56HZV-20-R-0110	Full & Open
Cylinder Assembly	001150627	W56HZV-20-R-0093	Full & Open





# Doing Business with ACC-DTA

- Points of Entry
  - Procurement Technical Assistance Centers (PTACs)
    - <https://www.aptac-us.org/>
    - Over 300 locations across the country
    - Workshops & seminars
    - One-on-one counseling
- BetaSAM
  - <https://beta.sam.gov/>
  - Sources sought
  - Requests for quotes (RFQs) & proposals (RFPs)





# Doing Business with ACC-DTA

- Points of Entry
  - Office of Small Business Programs
    - <http://acc.army.mil/smallbusiness/>
    - Offices are located at each Federal Contracting Activity.
    - Advises small businesses and conducts a Small Business Outreach Program.
    - Reviews and evaluates all varieties of acquisition planning documents.
    - Monitors and reports on performance against the activity's Small Business goals.
  - U.S. Small Business Administration
    - <https://www.sba.gov/offices/district/mi/Detroit/>
    - Reports to the President.
    - Provides financial, contractual, and training/counseling help to small businesses.
    - Screens proposed Federal acquisitions for small business set-aside suitability.





# Planned Efficiency Efforts – Competitive

- Commodity-based Consolidation
  - Small business set aside.
  - Consolidation of multiple line items under a single solicitation.
  - Lines were historically separately solicited and awarded under separate contracts.
  - Solicitations includes “all-or-none” clause and will result in a single contract award.
- Consolidation based on Small Business Set-Aside
  - These solicitations will consolidate multiple line items that all have been historically competitive small business set-asides.
  - Solicitation will NOT include “all-or-none” clause, as such may result in multiple contract awards off the single solicitation.
  - First solicitation using this method will be released in June 2020.







# Planned Efficiency Efforts – Sole Source

- Consolidation of multiple sole source line items with Original Equipment Manufacturer (OEM)
  - Applies to line items where USG does not possess rights to competitive technical data.
  - For sole source line items, ACC-DTA will take into consideration the OEM's entire sole source volume of business when issuing solicitations.
  - Will result in larger single contracts versus multiple small contracts with a single OEM.
  - Contracts will be requirements and as long term as possible (based on forecasted demands and OEM's willingness to price out years).

