Agenda

• ACC-DTA Consumables Organization
• Consumables Mission Customers
• Current Fiscal Year Award Summary
• Significant Solicitations
• Doing business with ACC-DTA
• Planned Efficiency Efforts
• Closing
ACC-DTA Consumables Leadership

Mr. Daniel Gallagher
Executive Director and Senior Contracting Official (SCO)
Member of Senior Executive Service (SES)

Ms. Mary P. Hernandez
Division Chief, Strategic Mission Support

Mr. Steven J. Balthazor
Branch Chief, Consumable Items Sustainment

Procuring Contracting Officers (PCOs):
- Mr. Lee Tappy (Chem/Bio)
- Mr. Mark Hirsch (GCS)
- Mr. James Jones (CS&CSS)
- Ms. Trish Pierce (Weapons)
- Mr. Cletus Nwalozie (Soldier/Natick)
Consumables Mission Customers

- ACC-DTA Customers – TACOM ILSC

- Soldier & Chem/Bio Readiness & Sustainment (R&S) Directorate:
  - Weapons Product Support Integration Directorate (PSID)
  - Chem/Bio PSID
  - Soldier PSID

- CS&CSS R&S Directorate
  - Force Projection PSID
  - Light Tactical Vehicle PSID
  - Transportation PSID

- Ground Combat Support R&S Directorate
  - Combat Maneuver & Recovery PSID
  - Fires & Infantry Support PSID
### Current Fiscal Year Award Summary

• ACC-DTA Customers – Award values this fiscal year:
  
  Total Planned $526M

<table>
<thead>
<tr>
<th>ILSC PSID</th>
<th>$ Obligated this FY thru 5 May</th>
<th>$ Planned for obligation thru 30 Sep</th>
<th>Contract awards planned thru 30 Sep</th>
</tr>
</thead>
<tbody>
<tr>
<td>Weapons</td>
<td>$9.4M</td>
<td>$43.3M</td>
<td>31</td>
</tr>
<tr>
<td>Chem/Bio</td>
<td>$9.7M</td>
<td>$44.3M</td>
<td>38</td>
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<tr>
<td>Soldier</td>
<td>$6.7M</td>
<td>$25.4M</td>
<td>9</td>
</tr>
<tr>
<td>Force Projection</td>
<td>$15.6M</td>
<td>$12.1M</td>
<td>33</td>
</tr>
<tr>
<td>Light Tactical Vehicle</td>
<td>$1.8M</td>
<td>$2.4M</td>
<td>2</td>
</tr>
<tr>
<td>Transportation</td>
<td>$3.8M</td>
<td>$6.0M</td>
<td>7</td>
</tr>
<tr>
<td>Combat Maneuver &amp; Recovery</td>
<td>$201.4M</td>
<td>$61.6M</td>
<td>85</td>
</tr>
<tr>
<td>Fires &amp; Infantry Support</td>
<td>$69.5M</td>
<td>$13.0M</td>
<td>29</td>
</tr>
<tr>
<td><strong>TOTALS:</strong></td>
<td><strong>$317.9M</strong></td>
<td><strong>$208.1M</strong></td>
<td><strong>234</strong></td>
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### Significant Solicitations

- **ACC-DTA Significant actions planned thru 30 Sep**

<table>
<thead>
<tr>
<th>Nomenclature</th>
<th>NIIN</th>
<th>Planned Solicitation Number</th>
<th>Level of Competition</th>
</tr>
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<tbody>
<tr>
<td>Machine Gun Cradle</td>
<td>016186901</td>
<td>W56HZV-18-R-0215</td>
<td>SB Set Aside</td>
</tr>
<tr>
<td>Gun Mount</td>
<td>015027547</td>
<td>W56HZV-19-R-0189</td>
<td>Full &amp; Open</td>
</tr>
<tr>
<td>Chemical Detector Kit</td>
<td>015637473</td>
<td>W56HZV-20-R-0034</td>
<td>Full &amp; Open</td>
</tr>
<tr>
<td>Track Shoe Pad</td>
<td>014968858</td>
<td>W56HZV-19-R-0033</td>
<td>Full &amp; Open</td>
</tr>
<tr>
<td>Crane Kit</td>
<td>013849668</td>
<td>W56HZV-20-Q-0049</td>
<td>Full &amp; Open</td>
</tr>
<tr>
<td>Small Arms Toolkit</td>
<td>016709469</td>
<td>W56HZV-20-R-0092</td>
<td>Full &amp; Open</td>
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<tr>
<td>Rotary Pump</td>
<td>013478213</td>
<td>W56HZV-20-R-0095</td>
<td>Full &amp; Open</td>
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<tr>
<td>Pressure Sensitive Tape</td>
<td>014733996</td>
<td>W56HZV-20-R-0138</td>
<td>Full &amp; Open</td>
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<tr>
<td>Wiring Harness</td>
<td>014532089</td>
<td>W56HZV-20-R-0110</td>
<td>Full &amp; Open</td>
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<tr>
<td>Cylinder Assembly</td>
<td>001150627</td>
<td>W56HZV-20-R-0093</td>
<td>Full &amp; Open</td>
</tr>
</tbody>
</table>
Doing Business with ACC-DTA

• Points of Entry
  • Procurement Technical Assistance Centers (PTACs)
    • [https://www.aptac-us.org/](https://www.aptac-us.org/)
    • Over 300 locations across the country
    • Workshops & seminars
    • One-on-one counseling
  
• BetaSAM
  • [https://beta.sam.gov/](https://beta.sam.gov/)
  • Sources sought
  • Requests for quotes (RFQs) & proposals (RFPs)
Doing Business with ACC-DTA

• **Points of Entry**
  • Office of Small Business Programs
    • Offices are located at each Federal Contracting Activity.
    • Advises small businesses and conducts a Small Business Outreach Program.
    • Reviews and evaluates all varieties of acquisition planning documents.
    • Monitors and reports on performance against the activity’s Small Business goals.
  • U.S. Small Business Administration
    • [https://www.sba.gov/offices/district/mi/Detroit/](https://www.sba.gov/offices/district/mi/Detroit/)
    • Reports to the President.
    • Provides financial, contractual, and training/counseling help to small businesses.
    • Screens proposed Federal acquisitions for small business set-aside suitability.
Planned Efficiency Efforts – Competitive

• Commodity-based Consolidation
  • Small business set aside.
  • Consolidation of multiple line items under a single solicitation.
  • Lines were historically separately solicited and awarded under separate contracts.
  • Solicitations includes “all-or-none” clause and will result in a single contract award.

• Consolidation based on Small Business Set-Aside
  • These solicitations will consolidate multiple line items that all have been historically competitive small business set-asides.
  • Solicitation will NOT include “all-or-none” clause, as such may result in multiple contract awards off the single solicitation.
  • First solicitation using this method will be released in June 2020.
Planned Efficiency Efforts – Sole Source

• Consolidation of multiple sole source line items with Original Equipment Manufacturer (OEM)
  • Applies to line items where USG does not possess rights to competitive technical data.
  • For sole source line items, ACC-DTA will take into consideration the OEM’s entire sole source volume of business when issuing solicitations.
  • Will result in larger single contracts versus multiple small contracts with a single OEM.
  • Contracts will be requirements and as long term as possible (based on forecasted demands and OEM’s willingness to price out years).