



OUR PURPOSE YOUR MISSION

//// ADS, Inc. Corporate Overview



ADSINC.COM /// +1 800.948.9433

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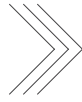
EVERY HERO



**DESERVES
TO COME HOME**



**BRING US
YOUR MISSION.**
WE'LL TAKE CARE
OF THE REST.
ADSINC.COM



ADS, Inc. provides equipment, procurement, logistics and supply chain solutions. We offer access to the largest selection of **products and services**, the broadest array of **procurement and contract options**, as well as **world-class expertise and support** to assist you—every step of the way.

/// WHO WE SERVE:

- U.S. Department of Defense
- Federal, State & Local Agencies
- U.S. Partner Nations
- Defense Contractors
- Protective Services Organizations
- Humanitarian Organizations

/// WHAT WE OFFER:

- Equipment & Training
- Custom Kitted Solutions
- Procurement Support
- Program Management

/// HOW WE DO IT:

Finding the right products and services is only part of the solution. No matter where your requirement is in its life cycle, ADS can help.



Innovation & Solution Development

- Market Analysis
- Technology Scouting
- Product Development



Supply Chain Management

- Procurement
- Product Life Cycle Management
- Total Asset Visibility
- Obsolescence Management



Logistics Support

- Kitting & Assembly
- Packaging & Engineering
- Warehousing & Transportation

ADS, Inc.

621 Lynnhaven Parkway
Virginia Beach, VA 23452
+1 800.948.9433
CustomerCare@adsinc.com

ADS is a Small Business

NAICS Code: Classified under 70+ NAICS codes

DUNS: 027079776

CAGE Code: 1CAY9

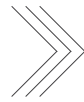
Federal Tax ID: 54-1867268



ADS FILLS THE GAPS

//// ON TIME. ON TARGET. ADSINC.COM/CATALOG

LONG LEAD TIMES
BUDGET CONSTRAINTS
QUALITY ISSUES
TECHNOLOGY CHANGES



These are just a few of the issues you face when procuring equipment and services. Through thousands of long-standing supplier relationships, ADS quickly finds and delivers your equipment. We're known for collaborating with defense industry suppliers to design custom solutions. If you don't see what you're looking for, just ask.



AERO

- Aerospace Paints, Sealants and Adhesives
- Aircraft Engines, Components, Accessories
- Aircrew Life Support Systems & Flight Deck Safety Items
- Airframe Components
- Avionics



C4ISR

- Command & Control
- Counter UAS
- Cyber Security
- Electronic Warfare
- Tactical Networks
- Tailored Communications
- Training
- Unmanned Aircraft Systems (UAS)



CWMD

- AUV & UUV
- CBRNE
- Dive & Maritime
- Explosive Ordnance Disposal (EOD)
- Fire & Emergency Services (FES)
- Ground Robotics



EXPED

- Energy Efficiency & Environmental Support
- Force Protection & Perimeter Security
- Power Systems
- Rigid & Soft Wall Shelter Systems
- Structural Insulated Panel (SIP) Construction



MED

- Combat Casualty Care (CCC)
- Facilities & Supplies
- Human Performance
- Rehabilitation Equipment
- Simulation & Training



MRO

- Aviation Equipment
- Corrosion Mitigation
- Construction & Safety Equipment
- Storage & Mobile Sustainment Solutions
- Vehicles & Heavy Equipment



OCIE

- Apparel & Accessories
- Ballistic Protection
- Flame Resistant (FR) Apparel
- Footwear
- Eyewear & Goggles
- Holsters
- Tactical Nylon Equipment
- Outdoor & Survival Gear
- Personal Lighting Equipment



WFO

- Less Lethal
- Optics
- Simulation Training
- Weapons, Components & Accessories

“

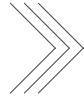
ADS is the only company I can count on to acquire the items we need at a reasonable price and in a timely manner.”

- Assault Craft Unit ONE (ACU 1)



THERE'S A KIT FOR THAT

//// ONE NAME. ONE PART NUMBER. ONE PROCUREMENT SOURCE.



Kits simplify inventory control and accountability, while also providing security, standardization and reduction in procurement costs. Our solutions-driven kitting approach ensures all your equipment is organized and protected in one, easy-to-handle package. From large-scale kitting programs for Maintenance, Repair and Operations (MRO) to unit-level requirements for combat support missions, our past performance speaks for itself.

/// KITTING PROGRAMS OF RECORD

U.S. Army's Gen III Extended Cold Weather Clothing System (ECWCS)

- Contract Length: 5 Years
- Volume-Delivered: 1,101,220 Tops & 1,101,118 Bottoms

U.S. Army Firefighter Individual Requirements Equipment Sets (FIRES) Kits

- Contract Length: 5 Years
- Volume-Delivered: 873 Firefighters; 130 Containers

Family of Boats and Motors (FOBAM) Kits

- Contract Length: 5 Years
- Volume-Delivered: 129 P4.7 Boats, 238 P5.8 Boats, 557 Motors

U.S. Army's Fire Resistant Environmental Ensemble (FREE) Kits

- Contract Length: 5 Years
- Volume-Delivered: 125,000 Kits

Shoulder-launched Multipurpose Assault Weapon (SMAW MOD 2) Kits

- Contract Length: 5 Years
- Volume-Delivered: 63 (started September 13, 2017)

**Expect the best with
ADS's ISO 9001:2015
Quality Management
System Certification**



We appreciate and are very impressed with the attention to detail and work hours you and the ADS team have put into this project. Shipping over \$2M worth of electrical items to many different locations around the USA is no easy task. Our units have expressed how happy they are with the inventory and pictures on each kit."

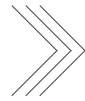
— Tool Product End Item Manager,

Supply Support Branch for Naval Facilities (NAVFAC) Engineering and Expeditionary Warfare Center (EXWC)



MOVING YOUR REQUIREMENT FORWARD

//// WE SIMPLIFY THE PROCUREMENT PROCESS. [ADSINC.COM/CONTRACTS](https://adsinc.com/contracts)



ADS CAN...

- Help you select quality, cost-effective equipment
- Guide you through one of our 65+ procurement options
- Commit to on-time, on-target delivery
- Develop custom kits

#2 DLA CONTRACTOR

We Work With DLA Every Day

ADS is a participating vendor in both the Special Operational Equipment (SOE) and the Fire & Emergency Services Equipment (F&ESE) DLA TLS Programs. These dynamic DLA contracts offer all military services and federal agencies access to the latest commercial off-the-shelf equipment, services and training.

- Easy to use, streamlined acquisition process
- On-time deliveries and dedicated customer support
- Managed with strict government oversight under an audit ready process with coordination between your finance office and DLA

All orders are processed using MILSTRIP requisitions or Military Interdepartmental Purchase Requests (MIPRs)

TIP: Since funding isn't tied to the transaction until you agree to the final price and send back your MIPR/MILSTRIP, you can submit your order without having any obligation to spend.

#32 GSA CONTRACTOR

GSA Advantage is the federal government's premier online shopping superstore, giving federal agencies access to millions of pre-negotiated products and services.

- ADS holds multiple GSA Contracts, offering 10,000+ products and professional services from 100+ suppliers
- Competitive, market-based pricing leverages the buying power of the federal government with the ability to negotiate further discounts at the order level
- Tailor orders to get what you need by customizing terms and conditions
- E-tools give quick and easy access to industry partners and help customers maximize competition

#28 FEDERAL CONTRACTOR

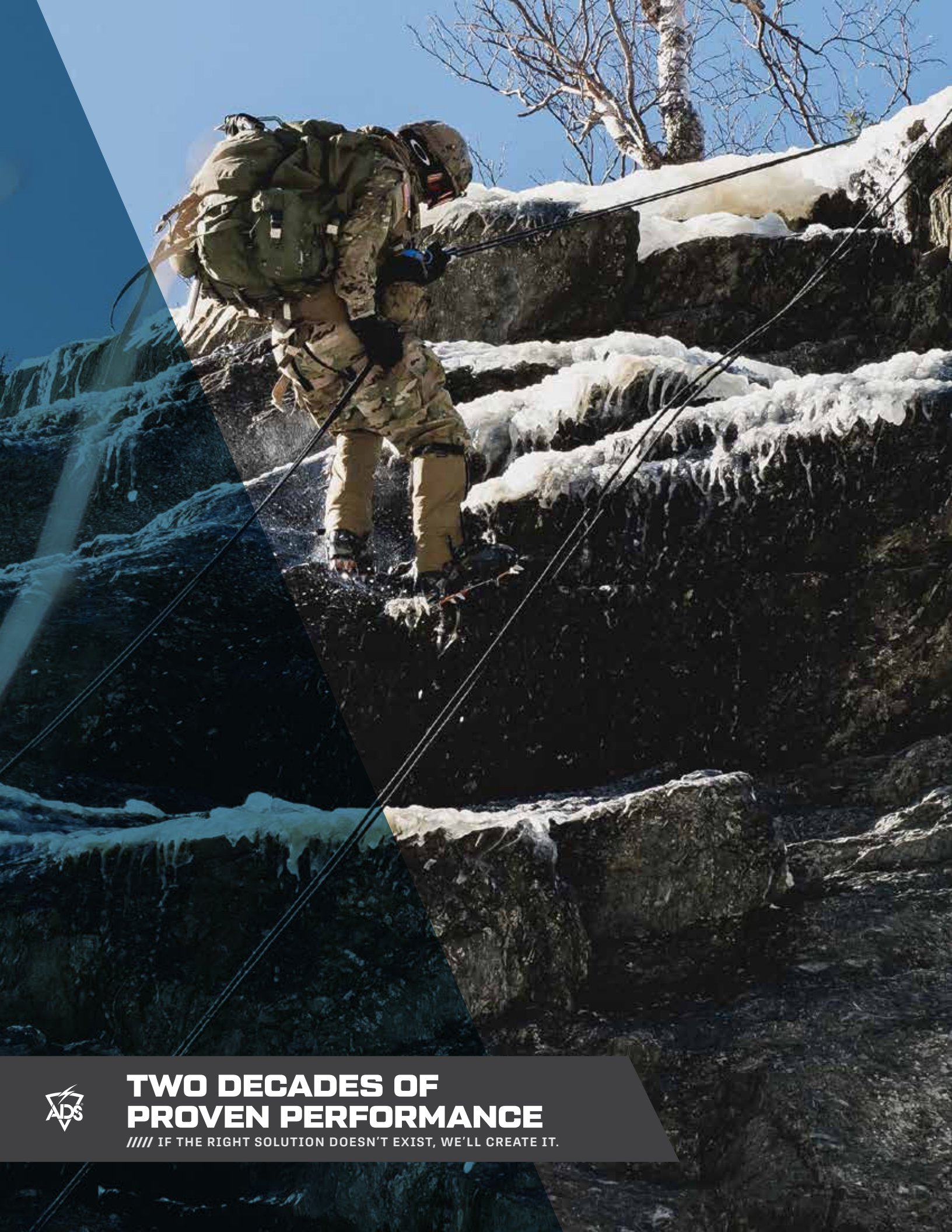
FedMall is an e-commerce ordering system for DoD, Federal, State and authorized local agencies to acquire products from commercial suppliers.

- The ADS FedMall product catalog has 3,500+ products from 200+ suppliers
- Easy-to-use point, click and ship system
- Order management features include shipping notices, tracking information and the ability to ship to multiple locations
- Use Government Purchase Card or MILSTRIP requisitions to easily fund your purchases



Working with ADS and utilizing the DLA TLS Program has truly been easy compared to the usual contracting procedure. ADS supports each request from 'cradle to grave,' ensuring we are updated as each step of the TLS Program occurs."

— S-3 Division Leading Chief Petty Officer,
U.S. Navy



TWO DECADES OF PROVEN PERFORMANCE

//// IF THE RIGHT SOLUTION DOESN'T EXIST, WE'LL CREATE IT.

OUR HISTORY OF SUCCESSFULLY
EXECUTING ON FEDERALLY-
FUNDED PROGRAMS AND
CONTRACTS SPEAKS FOR ITSELF



2005

DLA Special Operations Prime Vendor Equipment
DoD and Other Federal Agencies

DLA FedMall (formerly DOD eMALL) Online Marketplace
DoD and Other Federal Agencies

2008

DLA Fire and Emergency Services Equipment (F&ESE)
Tailored Logistics Support Program (TLSP)
DoD and Other Federal Agencies

2010

Firefighter Individual Requirement Equipment Set (FIRES)
U.S. Air Force

2011

Hardware Superstore GSA Schedule 51v
Federally-Funded Agencies

2013

Army Family of Boats and Motors
(FOBAM)
U.S. Army

DLA Heavy Equipment
Procurement Program (HEPP)
DoD and Other Federal Agencies

2015

Marine Corps Shoulder-launched
Multipurpose Assault Weapon
(SMAW)
U.S. Marine Corps

DLA EUCOM Maintenance,
Repair, and Operations (MRO)
DoD and Other Federal Agencies

Basic Expeditionary Airfield Resources (BEAR) Kitchens
U.S. Air Force

2018

Modular Handgun Holster (MHH)
U.S. Army

2000

DLA Marine, Lifesaving, Diving and Search and Rescue Prime Vendor
DoD and Other Federal Agencies

2004

Law Enforcement and Emergency
Response GSA Schedule 84
Federally-Funded Agencies

2006

GEN III Extended Cold Weather
Clothing System (ECWCS)
U.S. Army

2009

Special Operational Equipment (SOE)
Tailored Logistics Support Program (TLSP)
DoD and Other Federal Agencies

DLA Fire Resistant Equipment Ensemble (FREE)
U.S. Army

2012

SPAWAR COTS Intelligence, Surveillance,
Reconnaissance Support Equipment
DoD and Other Federal Agencies

DLA Electronic Medical Catalog (ECAT)
DoD and Other Federal Agencies

2014

DLA AFRICOM Maintenance, Repair and Operations (MRO)
DoD and Other Federal Agencies

2016

Counter Narcotics and Global Threats (CN>)
U.S. Air Force and U.S. Army

2017

Air Force Fire Emergency
Services Personal Protective
Equipment (FES PPE)
U.S. Air Force

2019

Sets, Kits and Outfits (SKOs) Assemblies
United Army Medical Materiel Agency (USAMMA)
Force Sustainment Directorate (FSD)

SEE MORE PROGRAMS AT:

ADSINC.COM/PROVEN-PERFORMANCE

READINESS IN THE AGE OF INNOVATION

LEARN MORE AT
WARRIOREXPO.COM



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EXPO**
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