

## Aerospace and Defense + Government Services



### Industry Group Overview

Warner effectively partners with organizations in the aerospace, defense and government services industries because we understand the unique corporate challenges these markets face. We speak the language of government and the Department of Defense (DoD), and can competently provide our clients top-notch legal counsel to help organizations capitalize on opportunities and navigate the risks and challenges along the way.

Our Aerospace and Defense + Government Services Industry Group is on top of trends shaping this market. As emerging technologies evolve and the DoD changes its investment strategies, we realize that the ability to link resources and capabilities across land, air, sea, space and cyberspace will revolutionize how the industry operates in the coming years.

Our work in the aerospace and defense market leverages the expertise and synergies of Warner's 14 industry groups and 27 specialized practice areas. These groups work cohesively in multiple practice areas across the firm to not only provide legal, regulatory and policy support, but to ensure that the best resources for your areas of need are chosen to support you.

However, our connections reach beyond our firm. If your needs warrant supplementary expertise, we have the national and global connections to support any idea, goal and target.

Warner's team of industry-leading attorneys represents clients across a wide range of local, regional and international markets, including organizations looking to expand into or provide goods and services to the U.S. aerospace and defense industries.

Reflecting Warner's deep understanding of both government and corporate law, our strategic and tactical solutions minimize client risk and exposure while maximizing what makes us valuable to clients: availability, responsiveness, industry knowledge, cost effectiveness and quality legal work.

### About Warner

As one of the largest and most successful law firms in Michigan, we can handle your business and legal matters, whether simple or complex, from start to finish. We understand that you need a law firm that will be a partner with you, be available for you at a moment's notice, and be able to provide sound, pragmatic and proactive legal advice. This is exactly who we are and what we do.

The caliber and experience of our attorneys is equal to what you will find at multinational firms in larger metropolitan areas. Our lawyers choose Warner because of our service philosophy and because our structure gives them the freedom to exceed client expectations in all areas of law.

## Services

Warner regularly works with leaders across active segments of the aerospace, defense and government sectors, including privately held companies, emerging and start-up ventures, and middle market and public global enterprises. Our range of services include:

- **Strategic Consulting** – Ranging from business strategy development and expansion of business units in defense, aerospace and government sectors, to include Service-Disabled Veteran-Owned Business (SDVOB) and 8A programs.
- **Government Contracting (Federal and State)** – Government contracting and counseling, procurement, contract administration, disputes and terminations, bid protests, offset regulations and OTA agreements.
- **Subcontracting** – Contract review, negotiation of supply chain agreements and due diligence.
- **Government Affairs (Federal, State and Local)** – Lobbying and compliance, investigations, legislative and regulatory drafting, and state and federal procurement.
- **Import/Export, Specialized Industry Compliance and Controls Programs** – Foreign Military Sales (FMS), International Traffic in Arms Regulations (ITAR), Export Administration Regulation (EAR), Office of Foreign Assets Controls (OFAC) and Foreign Corrupt Practices Act (FCPA).
- **Regulatory** – Comprehensive experience, including FAA and ATF.
- **Space** – Policy, regulatory, licensing, negotiation and international relations.
- **Corporate Structure and Transactions** – Business formation and governance (including women-, minority- and veteran-owned businesses), mergers and acquisitions, start-ups, reorganizations, tender offers, hostile takeovers and going-private transactions, public and private securities offerings, venture capital, joint ventures, regulatory compliance and contractual agreements.
- **Infrastructure and Public-Private Partnerships** – Collaborative agreements between public and private sectors, risk management, economic incentives, energy and sustainability, environmental regulation, tax implications, and sale and leaseback arrangements.
- **Emerging Technologies** – Unmanned Aerial Systems (UAS), AR/VR, Artificial Intelligence (AI), and autonomous and connected mobility.
- **Intellectual Property** – Patents, trademarks, copyrights, IP enforcement and litigation, patent prosecution and portfolio management, information security, technology and IP licensing, purchase and sale.
- **Cybersecurity and Privacy** – Strategies for CMMC and NIST 800-171 compliance, cyber policy and contracts, privacy and data security compliance, GDPR data transferring and breach notification support.
- **Data and Information Governance, Data Analytics and eDiscovery** – Document management and security, including use of advanced systems such as predictive coding to reduce costs, improve efficiency and provide enhanced control of process when reviewing large quantities of documents.
- **Litigation and Dispute Resolution** – Custom strategies for specific client needs, whether small startup or multinational corporation.
- **Resources, Energy and Environmental** – Environmental assessments, compliance and due diligence, contamination cleanup, permits and reporting, NEPA/HHPA/EPA, litigation and environmental disputes, policy and regulatory development and governmental affairs.
- **Economic Incentives** – State and federal tax credits, historic preservation, grants, low-interest loans and public/private bond programs.
- **Real Estate and Construction** – Contracting, development, acquisition/expansion, disposition, leasing, lending/finance, dispute resolution, environmental law, litigation and tax law.
- **Employee Benefits and Human Resources** – Retirement and savings plans, ESOPs, executive compensation, HIPAA and the Affordable Care Act (ACA).
- **Labor, Employment and Immigration** – Hiring procedures, terminations, risk reduction, crisis management, workplace accident or violence, compliance issues, workers' compensation, employment litigation, work visas, citizenship status and I-9 compliance.
- **White Collar Defense and Internal Investigations** – Federal investigations, internal investigations and compliance audits, and criminal, civil and regulatory enforcement proceedings.



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