

# V-MDEX2020



DEFENSE

YOUR MISSION. OUR HONOR.

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Global Product Support

# Oshkosh Corporation & Oshkosh Defense



**Access**



**Commercial**



**Defense**



**Fire & Emergency**



**Heavy**



**Medium & MRAP**



**Light & ARFF**



# Performance Based Readiness Support

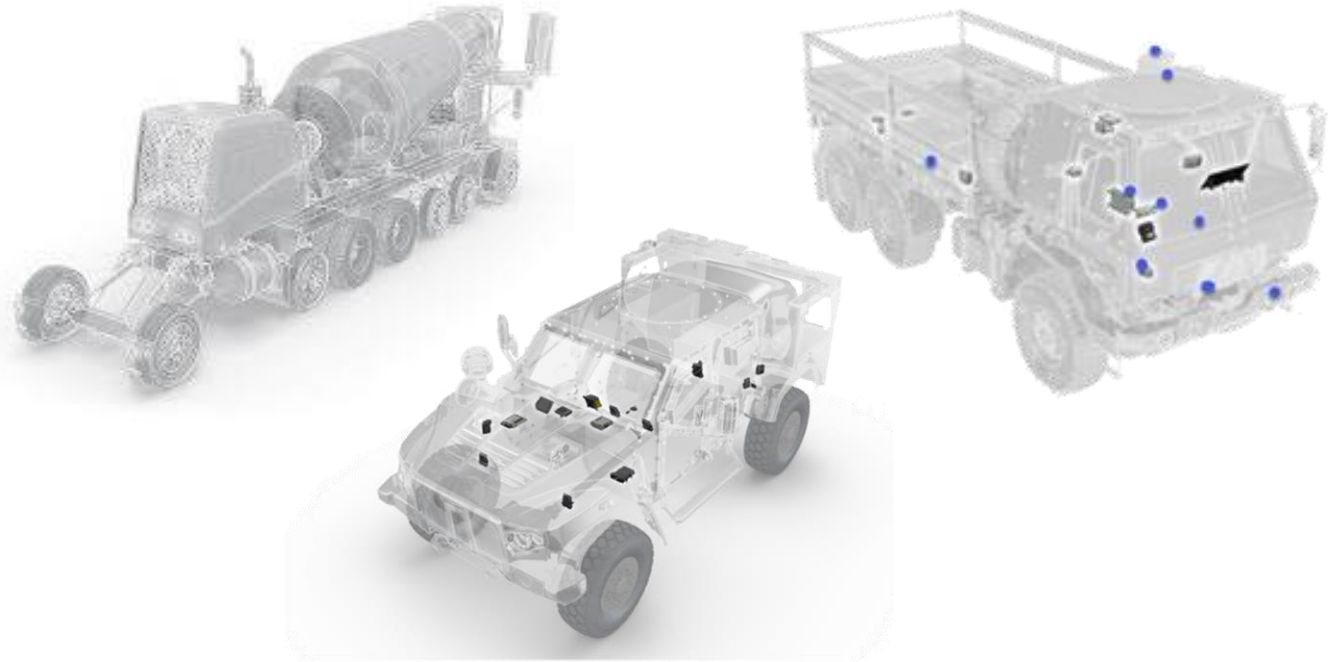
- **Time definite delivery**
  - Mission critical spares
  - Guaranteed global availability of readiness-drivers for new and legacy systems
  - Obsolescence management
  - Supply chain readiness
- **Requires a collaborative environment**
  - Readiness issues
  - Maintenance and parts consumption data
  - Sharing of all collected usage information
- **Impact on readiness**
  - Improved readiness rates
  - Fleet maintenance opportunities



# Condition Based Maintenance (CBM) +

Government and industry collaboration to improve readiness and lower life cycle cost

- Maintenance as required vs. maintenance by interval
- Enables readiness at both truck & fleet levels
- Directed troubleshooting with Augmented Reality (AR)
- Failure intelligence



Data  
Collection



Data  
Analytics



Reports &  
Implementation



# Doing Business with Oshkosh

We are committed to working with a diverse supply base that is representative of our customers and the communities we serve.

## What does Oshkosh look for in a supplier?

- Knowledge – of overall industry, specific commodity, and technology benchmarking
- Adapt quickly to a rapidly changing environment
- Ability to identify strengths and weaknesses
- Attention to continuous improvement
- Strive for stretch targets
- Sustainable cost advantage = Best-in-Class value
- Superior Culture, Behavior, Performance, and Quality

## Resources for Potential Suppliers

- Register as an interested supplier and find our outreach schedule at: [osn.oshkoshcorp.com/diversity](http://osn.oshkoshcorp.com/diversity)
- Get local assistance from a PTAC, SBDC, etc.

## How we Communicate our Requirements

- **OSN** <http://osn.oshkoshcorp.com/>
  - Communication tool to suppliers
  - Supplier Standards Guide
  - Quality Support
  - Supplier Performance Dashboard

# Thank You



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