Oshkosh Corporation & Oshkosh Defense

Access

Commercial

Defense

Fire & Emergency

Heavy

Medium & MRAP

Light & ARFF
Performance Based Readiness Support

- **Time definite delivery**
  - Mission critical spares
  - Guaranteed global availability of readiness-drivers for new and legacy systems
  - Obsolescence management
  - Supply chain readiness

- **Requires a collaborative environment**
  - Readiness issues
  - Maintenance and parts consumption data
  - Sharing of all collected usage information

- **Impact on readiness**
  - Improved readiness rates
  - Fleet maintenance opportunities
Government and industry collaboration to improve readiness and lower life cycle cost

- Maintenance as required vs. maintenance by interval
- Enables readiness at both truck & fleet levels
- Directed troubleshooting with Augmented Reality (AR)
- Failure intelligence
Doing Business with Oshkosh

We are committed to working with a diverse supply base that is representative of our customers and the communities we serve.

What does Oshkosh look for in a supplier?

- Knowledge – of overall industry, specific commodity, and technology benchmarking
- Adapt quickly to a rapidly changing environment
- Ability to identify strengths and weaknesses
- Attention to continuous improvement
- Strive for stretch targets
- Sustainable cost advantage = Best-in-Class value
- Superior Culture, Behavior, Performance, and Quality

Resources for Potential Suppliers

- Register as an interested supplier and find our outreach schedule at: osn.oshkoshcorp.com/diversity
- Get local assistance from a PTAC, SBDC, etc.

How we Communicate our Requirements

- **OSN**  [http://osn.oshkoshcorp.com/](http://osn.oshkoshcorp.com/)
  - Communication tool to suppliers
  - Supplier Standards Guide
  - Quality Support
  - Supplier Performance Dashboard
Thank You